

# COME TO CAPTAR

Has the novelty of investment banking or shipbroking worn off after the first few years?

Are you feeling held back by hierarchy?

Are you talented, hungry and eager to get closer to the action?

We are looking for an ambitious, enthusiastic, and dedicated professional to join our team in Oslo.

## With Captar you will:

- Work directly with (and learn from) the senior partners, a core team of very seasoned executives with cross functional capabilities
- Be trusted with independence and operational autonomy
- Take the express elevator with a steep learning curve
- Travel and get direct exposure to a broad base of international clients
- The right candidate will quickly be given the opportunity to increase their responsibilities and increase their remuneration materially based on performance and outcomes
- We offer flexibility, both in terms of working hours and WFH

# ABOUT CAPTAR

Captar is an independent industrial advisor to companies and key stakeholders navigating the energy transition. Captar offers comprehensive advisory and asset management services to our clients through our strategic partnerships with industry leading service providers and manufacturers. The broad service offering is complemented and managed by a core team of oil services professionals with decades of experience in all relevant parts of the business.

Our core team merges senior experience and cross-competence from contractor, operator, asset broker and investment banking perspectives, working closely to ensure accurate advice based on timely input while maintaining careful control of information and confidentiality. Offering a range of services from decision-making support to full-service management and operations, we deliver scalable solutions based on proven experience and informed analysis, enabling our clients to identify and execute strategies to manage risk, optimize outcomes and negotiate with confidence.

What does that mean? We arm our clients with information to make important decisions, take responsibility for critical projects and create opportunities for value capture through asset, commercial and corporate engagements.

We work under a combination of retainer and success-based

fees and are rewarded based on the outcomes we create for our clients.

We are also incubating new technologies and new businesses, including Stepwise AS, an industrial decarbonization service, built in alliance with leading OEMs such as Kongsberg Maritime and PSW Group.

Our clients include drilling contractors (senior management and/or Board assignments), operators, asset owners, institutional investors, creditors, OEMs and service companies. We are allied with key stakeholders including senior management teams, directors, major shareholders and creditors.

## Role/job description:

- Assist in developing and preparing proposals and presentations to clients and prospects
- Expand and maintain industry activity database
- Execute detailed tasks involved in all phases of advisory, brokerage and engagements
- Undertake client specific industry research and conduct technical due diligence
- Provide assistance to members of the Captar senior team when assigned
- High level financial modelling of commercial transactions

## Qualifications/skills:

- 1-5 years' experience within corporate finance, management consulting, private equity, project finance, auditing or similar relevant background from large corporates
- Excellent skills in software tools such as Microsoft Excel and Powerpoint
- Strong work ethic, responsible and result oriented personality
- Comfort with dynamic and ever-changing situations
- Capability to drive an independent workstream in the context of a broader team project
- Understanding of, and interest in, the energy market, capital markets and relevant sectors is an advantage
- Ability to communicate effectively, both verbally and in writing, in both English and Norwegian. Proficiency in additional languages is an advantage
- Fanatic attention to detail for work products
- Women are encouraged to apply

## What Captar offers:

- A non-hierarchical and competent organization with experienced and talented individuals
- A flexible working environment with a high degree of autonomy
- Working closely with and learning from senior professionals
- Challenging tasks in a hectic and demanding environment
- Rewarding environment with excellent career progression and compensation opportunities
- Location: Office in Oslo (Vika) with flexibility to work from home upon agreement
- Travel:
  - Local and international. Dust off that passport

# HOW TO APPLY

**Applications can be submitted until 11<sup>th</sup> March 2022**, and should include an application letter, CV, relevant recommendations and transcripts from higher education and high school. Applications will be processed on an ongoing basis. For any questions, please contact:

**Per-Robert Jacobsen - Managing Partner**

email: [prj@captar-holdings.com](mailto:prj@captar-holdings.com)

mobile no +47 99 505 888

or

**Matthew Johan - Partner**

email: [mj@captar-holdings.com](mailto:mj@captar-holdings.com)

mobile no +1 646 467 2606